

WEALTH 360

OPULENCE WEALTH 

BY OPULENCE WEALTH

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TOP 10

PERSONAL FINANCE
RESOLUTIONS FOR
2022

MUTUAL FUNDS
RAISE RS 7 LAKH CR.
IN 2021

FOUNDER'S VAULT >>
& ANNOUNCEMENTS

05

THINGS TO AVOID
IN CURRENT
MARKET



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FOUNDERS VAULT

A Message from the Directors

We would like to thank you for associating with us and putting your trust in our service, wishing to serve you again in this new year. So with coming 2022, We wish that our "**commitment to excellence**" makes this year even more **successful & profitable** for our clients and stakeholders.



Ankush Madan (L)
CO-FOUNDER & DIRECTOR

Amit Manral (R)
CO-FOUNDER & DIRECTOR

PERSONAL FINANCE RESOLUTIONS FOR YEAR 2022

How should investors prepare for this shift. Here are 10 New Year Personal Finance Resolutions for 2022.

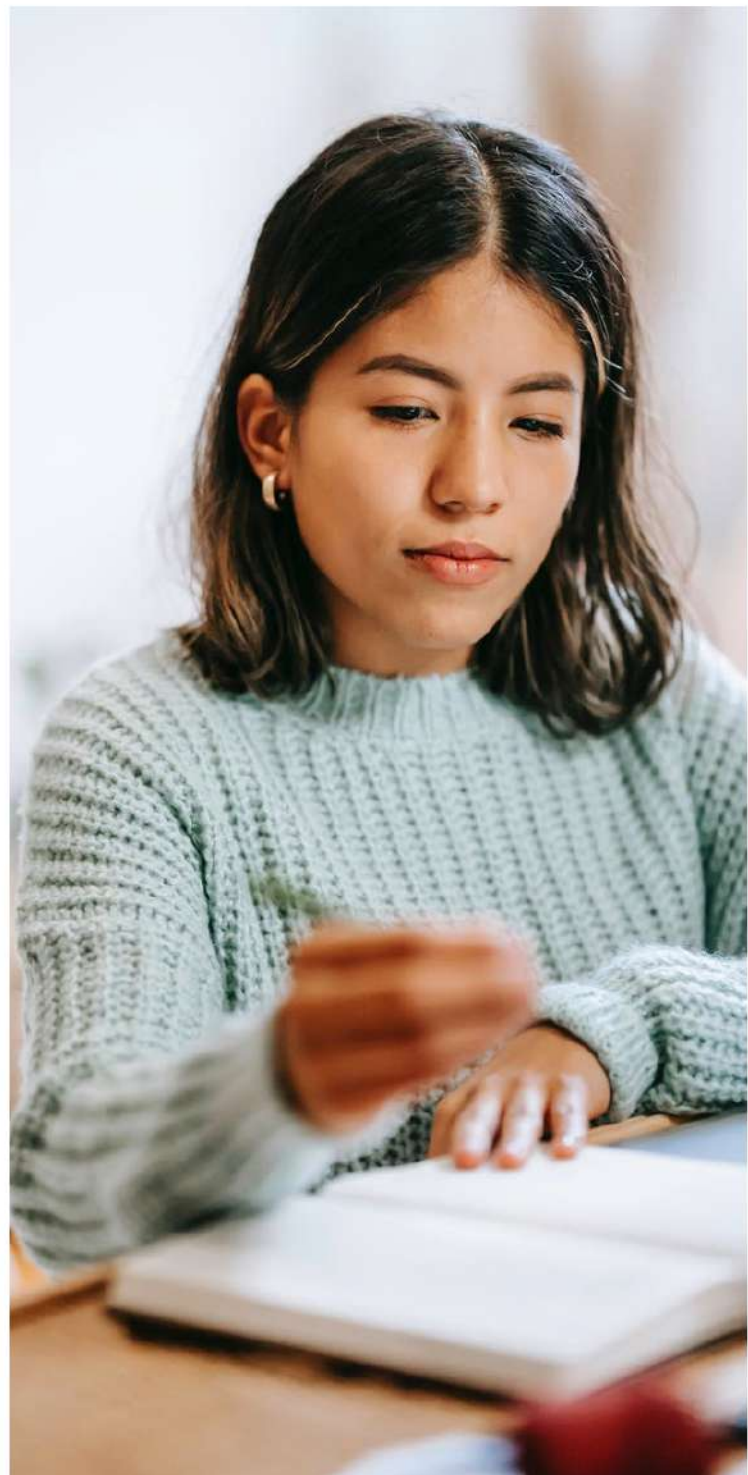
01 The year 2022 is not the time for binge consumption. So get your *overspending under control*. Stop treating your credit cards like debit cards and see how best you can cut corners and costs. This will not only put a lower financial burden on you but also leave you with more savings. Revenge consumption is OK as long as you don't have to pay.

02 *Build a passive income stream.* This is something most of us tend to overlook. See how you can put your tangible and intangible assets to better use. Is your property lying idle? Are any of your assets lying idle? Do you have the scope to use some of your unique skills for building a second line of income. All these should be focus areas.

03 *Review hidden costs* on banks, bills, credit cards. Your bank quietly bills you for average balance, ATM withdrawals, third party ATM withdrawals, cash transactions, IMPS transfers etc. Add these up and see which bank does not fleece you. Pay your utility bills on time late payment penalties are huge.

04 It is time to *review your retirement plan*. If you have made aggressive assumptions about the money growing, then tone it down. If it means you have to save more, this is the time to start.

05 *Build a good credit score* to become 'credit ready'. Even if you think that you do not require a loan or credit card at present or in near future, it's still a prudent move to start building your credit score in order to remain credit ready for the future.



06 Don't wait till the end of the fiscal for your tax season. Of course, there will be only 3 months left for FY22, but you can start planning for FY23. If your idea is to save tax under Section 80C via ELSS, then *start an ELSS SIP right away*. You not only save each month for your tax reduction but also get the power of rupee cost averaging.

08 You must have learnt the *importance of an emergency fund* during COVID. Even if you were protected, it still pays to pad up your emergency fund to 6-8 months of income. You may have used up your emergency fund during the pandemic, so this is the time to replenish. Invested in low-risk liquid products like money market funds or liquid funds.

10 Last but not the least, an important resolution must be to *review your insurance coverage*. COVID highlighted that medical and life coverage may not be as big as you think. The last thing you want is a series of setbacks making a joke of your financial plan. Ensure adequate insurance for your assets, liabilities, health and your life.

07 Don't take the education expenses of your children lightly, they actually cost a bomb. Irrespective of whether your kids want to study in India or abroad, a good university education will set you back by a huge amount. Sit with experts and *start looking at child education products* that combine savings, growth, and insurance.

09 *High Inflation is going to be a reality in 2022*, although it may show signs of tapering. However, don't count too much on inflation tapering. Protect your savings from inflation. That means; add a comfortable equity component to it. Low-yielding FDs and bonds are OK, but they will not get you too far if inflation eats away returns.



MUTUAL FUNDS RAISE RS 7 LAKH CR IN 2021

Mutual fund's AUM crosses 38 lakh crores

In the year 2021, mutual funds have increased their assets under management by Rs 7 lakh crore, while winning the confidence of investors as an investment instrument. On the other hand, Indian companies raised more than Rs 9 lakh crore this year through equity and debt. However, due to the possibility of worsening of the situation due to Omicron and possible hike in interest rates, there may also be difficulties in the new year.

Some experts expect that the Omicron form of the corona virus will not be as severe as the previous two waves. Baroda Mutual Fund CEO Suresh Soni said that the world has learned to live with COVID to a large extent and with India getting immunized rapidly, Omicron's impact on the economy should not be as devastating as it has been in previous waves.

Due to low interest rates and increasing awareness about mutual funds amid Corona Crisis, MF companies added a total of Rs 7 lakh crore under Asset Under Management this year.

MUTUAL FUND INDUSTRY IN 2021

Total AUM
₹38.5 lakh Cr



No. of SIP accounts
4.78 Cr



Monthly flows through SIPs
₹11kCr



New passive fund schemes
70



Share of passive funds
11% of AUM

Projected AUM of passive funds
₹25 lakh Cr (by 2025)

MAINTAIN YOUR CALM AMID MARKET VOLATILITY

Here are our pro-tips for you to maintain your calm during the testing times.



In the markets seem to be unforeseeable right now and are mostly maintaining a bearish stance. While this might itch you to make adverse and panicky decision changes in your portfolio, you need to hold on to the exact opposite, take a deep breath, calm down and re-think!

Hold on to optimism Learn that this is not the first time that markets have slumped, they have in the past in ways worse than today and have jumped back to normal and marked all-time highs too.

You need to understand and accept that these are temporary corrections and will not last forever. *There have been times in the past when markets have plunged down drastically and have bounced back.*

Seek an expert opinion

If you are a relatively new investor and are caught in this situation for the very first time, seeking help from SEBI registered professionals would help with better clarity and a way ahead.

This expert could be an experienced investor friend or a wealth manager/analyst who would lay in front of you an array of options as to what you can do in these tough times.

Sit Back

Do not keep looking at the screen, analysing your investments and fret over the same. This is only going to build up your anxiety and constantly tracking your investments will not yield any results.

Remember that you got a plan in place

When you start investing, it is a part of your long-term plan and goals. While these corrections are temporary, remember that you have a long-term goal to look at and keep manifesting the same.

Do not give up on your plan, hold on to it, your plan was rock solid when you made it and still holds a lot of relevance.

Understand and accept that loss in markets is unavoidable

While you enjoy the days of glee by making money while the markets are thriving, you need to understand that there are going to be days wherein loss is inevitable and unavoidable.

Remember that even the most seasoned investors have locked losses during the market slump and bounced back stronger and made profits/gains subsequently. economy should not be as devastating as it has been in previous waves.

“Things you shouldn’t do in a current market”

According to Investopedia, a bear market is when a market “experiences prolonged price declines.” The website says the term “typically describes a condition in which securities prices fall 20% or more from recent highs amid widespread pessimism and negative investor sentiment.”

So, not all corrections and slides in indices can be called a bear market.

Things that you can follow to avoid common mistakes:

1. Tune out the noise
2. Avoid knee-jerk reactions
3. Don’t call the lows
4. Place a stop-loss order

TAKE ACTION NOW

Have Unclaimed Money Lying In Old Bank Accounts & Insurance Policies?



There are times when many of us put money into a mutual fund or fixed deposit and forget about it. There are instances where a parent or grandparent puts money into a life insurance policy, which family members might either find strenuous to access or they may be completely unaware of it.

Substantial amounts of bank deposits, insurance policies, and investments are unclaimed in India. This is wealth that could help individuals or their family members make fresh investments, fund education, pay off loans or make large purchases that they have been putting off

According to an estimate by ET Wealth, more than Rs 82,000 crore worth of investors' funds is lying unclaimed in the form of bank deposits, insurance, provident fund (PF) dues, and investments in mutual funds

The report, published in July 2021, gives insight into the chunks of money lying across various bank accounts and investments.

- Rs **26,497** crore unclaimed in PF accounts (as on March 31, 2019)
- Rs **18,381** crore lying unclaimed in bank accounts (as on March 31, 2018)
- Rs **17,880** crore in inactive mutual fund accounts (as on March 31, 2021)
- Rs **15,167** crore unclaimed with life insurers (as on March 31, 2018)
- Rs **4,820** crore in matured fixed and other deposits
- Rs **4,100** crore unclaimed dividends in IEPF (as on March 31, 2020)

The report estimates that even at a 6% interest rate, investors are losing Rs 4,900 crore each year.

These, of course, are large chunks of money and accessing such funds is usually a tedious process that requires a significant amount of paperwork. Often, people also struggle to claim the funds from a deceased family member's accounts.

How can you claim these funds?

1. For EPF Account:

If you want to claim money lying in a dormant EPF account, then log in to the EPFO website and go to the Inoperative Helpdesk. Enter the EPF account details and submit KYC information such as Aadhaar number, PAN number, bank account number, and IFSC code.

2. For Bank Deposits:

According to RBI regulations, every bank is required to show the details of unclaimed accounts on the bank's website. You can check the amount using your name and date of birth, PAN, passport number, and phone number. You will need to visit the bank branch and submit the claim form, deposit receipts, and know your customer (KYC) documents. Do note that if your bank account has not been operational for more than 10 years, then your money will be transferred to the Depositor Education and Awareness Fund (DEAF). After an account holder has passed away, accessing the bank deposit will be much easier if they've named a nominee. If you are a nominee, then you will need to submit proof of identity, deposit receipts and a death certificate of the account holder.

3. For Insurance:

The Insurance Regulatory and Development Authority of India (IRDAI) has made it mandatory for insurers to display details of unclaimed amounts on the websites, if the amount is higher than Rs 1000. So you can check the policy details by using the policy number, PAN of the policyholder, name and date of birth of the policyholder.

The policyholder, their nominee or legal heir can then contact the insurer to get hold of the money.

4. For Mutual Funds:

The Securities and Exchange Board of India has made it mandatory for MF houses to provide details of unclaimed funds on their website. Using an investor's name and PAN number, it is possible to check the amount of money lying in a portfolio.

Dividends not claimed for more than 7 years are transferred to the Investor Education and Protection Fund Authority (IEPFA). Individuals can access the dividend amount by logging on to the IEPFA website and submitting a claim.

OPULENCE CORNER

News & Events

Super happy to welcome our new Client service executive Mr. Umang Satsangi and new Relationship executive Ms. Shivani Goyal to the Opulence Wealth team.



Mr. Umang Satsangi

“Warm virtual hugs and socially-distanced high fives to our newest team members!”



Ms. Shivani Goyal

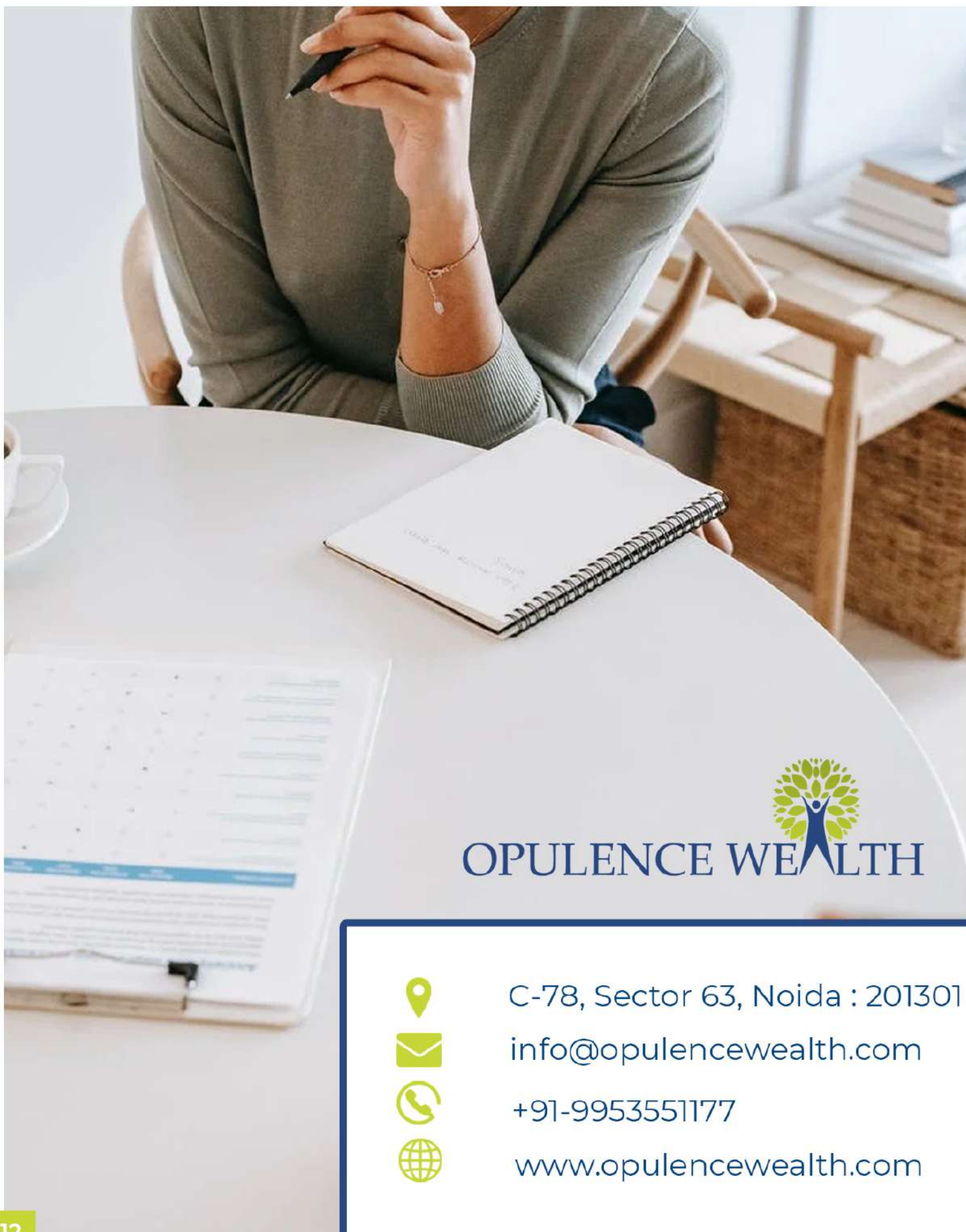
COT Award

(Bajaj Allianz)



Mr. Amit Manral(Director) & Mr. Ankush Madan(Director), Opulence Wealth, receiving COT Award in an event hosted by Bajaj Allianz

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