# WEALTH 360 DPULENCE WEALTH NEW YEAR EDITION 18 FEB 2025 Bonds Stronger Than Steel: The Unbreakable Love of Soldiers for Their Nation





How to date your portfolio



Wealth management strategies for couples



Financial gifting for your loved ones

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# Bonds Stronger Than Steel: The Unbreakable Love of Soldiers for Their Nation



As Valentine's Day approaches this month, we often reflect on the many forms of love romantic love, the love we share with family and friends, and the warmth and joy that love brings into our lives. However, this February, let's take a moment to acknowledge a love that often goes unspoken—the deep, unwavering love our soldiers have for our country and the sacrifices they make every day to protect it.

Soldiers are not just warriors; they are individuals with hearts full of love, courage, and a profound sense of duty. They choose to serve not only to defend our borders but to safeguard the freedoms that allow us to live peacefully. Yet, their love is not always celebrated in the same way as romantic love. The love behind the uniform is unconditional and deserves recognition. At OPULENCE WEALTH, we want to appreciate these heroes by helping them achieve financial security and peace of mind.

Behind every uniform is a person with dreams, emotions, and a deep devotion to family, country, and the values they hold dear. Soldiers often face long separations from loved ones, endure hardships, and face challenges that most of us can't imagine—all because they believe in something greater than themselves: their country. OPULENCE WEALTH is committed to supporting them in their journey to financial freedom, ensuring they have the tools and resources to build a secure future.

Before we dive into the workshop, it's important to address a common question soldiers may have: "Why is financial planning important when the government already provides for us and our families in case of an emergency?" Let's explore why financial planning is still essential for soldiers, despite the support they receive from the government.

### The Importance of Financial Planning in a Soldier's Life: Securing the Future with Purpose and Discipline

For soldiers, the commitment to protect and serve their country is often accompanied by immense personal sacrifice. They face unique challenges, from long deployments to time spent away from family, and often live a life that requires mental, emotional, and physical resilience. While we often recognize their bravery and commitment to duty, there's another aspect of a soldier's life that deserves just as much attention: financial planning.

Financial stability is just as critical to a soldier's well-being as physical fitness, mental health, or training. Here's why financial planning is crucial in a soldier's life, with a deep, emotional understanding of the sacrifices they make.

1. Ensuring Family's Security and Peace of Mind: For many soldiers, the most pressing concern while serving is their family's well-being. Cash flow Management offers soldiers the ability to ensure that their loved ones are financially secure in case of unexpected events. This peace of mind allows soldiers to focus on their mission without worrying about their family's stability back home.

Whether it's saving for children's education, securing life insurance, or establishing emergency funds, having a solid financial plan in place means that a soldier's family can continue to thrive, even in their absence. The emotional relief that comes with knowing your family is taken care of is immeasurable.



Being away from home for extended periods — sometimes in dangerous and uncertain circumstances — is an inevitable part of a soldier's life. The added financial stress of not knowing how to manage income or bills while deployed can weigh heavily on their shoulders.

The idea of money management ensures that soldiers can manage their finances effectively, even when they're far from home. Proper budgeting, saving, and understanding how to handle military benefits can relieve the burden of unexpected financial concerns, helping soldiers concentrate on their duties with less distraction.

#### 3. Making the Most of Military Benefits

The military offers a range of financial benefits, including housing allowances, healthcare, retirement plans, and more. But without proper financial knowledge, soldiers may not fully understand how to maximize these benefits.

A soldier who understands how to leverage their benefits — from tax advantages to health care options — is better equipped to make informed financial decisions. This not only provides financial security but also allows soldiers to focus on the core of their work, knowing they are securing their future and their family's future.



4. Dealing with the Uncertainty of Military Life In the military, uncertainty is a constant. Deployments, transfers, or changes in assignment can happen at any time. A proper financial roadmap offers soldiers the ability to adapt to these changes with minimal disruption.

Having a budget, an emergency fund, and clear financial goals allows soldiers to absorb the unpredictable nature of their careers without experiencing financial hardship. The emotional comfort that comes from knowing you are prepared for the unexpected can make a world of difference when facing the challenges of military life.

#### 5. Heavy Financial Debts

After proper guidance we can overcome our debts very easily because we take loans to fulfil our goals or some emergency but after proper financial planning, we can plan the emergency fund and we can prioritise our goals.





How Financial Planning and Personal Finance awareness can change a Defence personnel life?

### Life Before Financial Planning

#### 1. Lack of Financial Goals:

Without a plan, there is no clear path forward. Goals like buying a house, sending children to college, or retirement seem distant or even unattainable. People may feel like they're drifting, without any roadmap to guide them toward their dreams.





#### 2.Lack of Knowledge:

A lack of financial education means that many decisions are made based on emotions, myths, or lack of understanding. People may not know about things like budgeting, investing, or retirement planning, and this ignorance keeps them trapped in the cycle of financial insecurity.



#### 3.Random investments:

Making uninformed investments, such as online trading without proper research, can be risky and lead to financial losses. as it increases the debt and we will face money struggles. The lack of strategy, understanding of the market, and proper risk management can result in financial loss, emotional stress, and missed opportunities for growth. Sometimes people start investing after talking to their friends but they don't know that both of them have different risk tolerance ability and in last they face money struggles.

#### 4.Racking Up Debt:

As we know our lifestyle is changing day by day and it consist of many unwanted needs and requirements like expensive bikes, mobiles, laptops, branded shoes etc which force us to take loan and increase our debt. Taking unwanted loan also led to stressful life and high rate of interest.

### Life After Financial Planning

1. Financial Security and Peace of Mind: With a solid financial roadmap in place, the worry of living pay check to pay check disappears. You know where your money is going, and you've built a buffer of savings. There's a safety net that protects against unexpected expenses, and you sleep better at night knowing you have financial security.



#### 2.Debt Management and Freedom:

Instead of drowning in debt, you learn how to manage and reduce it strategically. Proper Cashflow Management includes debt repayment strategies, like the snowball or avalanche method, which allow you to tackle debt systematically. As debt shrinks, the weight on your shoulder's lifts, and you experience a newfound sense of freedom.



#### 3.Wealth Building and Future Planning:

Financial guidance by a knowledgeable and experienced CFPs (Certified Financial Planner) isn't just about managing money in the present. It's about making your money work for you in the future. With proper investment strategies and long-term planning, you begin to build wealth, creating opportunities for future generations and leaving a legacy. You can finally think about retirement with confidence, knowing you're financially prepared.



#### 4.Goal Oriented Investments:

Goal-oriented investment involves setting specific, measurable, and time-bound financial objectives and then developing a tailored investment strategy to meet those goals. Instead of approaching the market with a onesize-fits-all mindset, goal-oriented investors evaluate their unique financial needs, risk tolerance, and timeline to determine the most appropriate investment vehicles.



#### In conclusion,

Financial planning and financial education offer a roadmap to a better life—one where your money works for you, not against you. It gives you control, security, and peace of mind, transforming your relationship with money from one of stress to one of empowerment. Investing in your financial future is truly investing in your happiness and well-being.

# How To Date Your Portfolio: Building a Long-Term relationship with your investments

In the world of personal finance and investing, building a successful portfolio is not unlike cultivating a long-term relationship. It's not just about the initial spark, the thrill of a new investment, or the excitement of watching it grow. True success in investing comes from nurturing your portfolio over time, ensuring it evolves, and fostering a healthy connection with your financial goals. Much like dating, investing requires patience, understanding, and continuous care to build a lasting, prosperous future. By doing so, you ensure your investments remain aligned with your goals and continue to grow in value, much like a relationship that matures over time.



### The Importance of a Long-Term Approach

When it comes to investing, it's easy to get caught up in the excitement of short-term market fluctuations. However, to build true wealth, a long-term approach is key. Just as with any relationship, investing isn't about the highs and lows, but the steady commitment to a shared future. This means you need to understand your financial objectives, assess your risk tolerance, and make regular adjustments based on your evolving life circumstances.

A long-term investment strategy, defined by holding assets over years or even decades, offers numerous advantages that short-term strategies simply can't match. In this article, we'll explore the importance of taking a long-term view when it comes to investing, and why patience and consistency are essential to achieving financial success.

#### How to Date Your Investment Portfolio

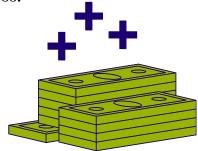
#### 1. Commit to Regular Check-Ins

Just as you wouldn't ignore your partner for long stretches of time, you shouldn't let your portfolio go unmonitored. Regular check-ins-whether monthly, quarterly, or annually-help you stay aware of how your investments are performing. During these reviews you can take help of finance experts like CFPs (Certified Financial Planner) to review your financial plan and goals, assess whether your portfolio is still in line with your financial goals. Are there any underperforming assets? Is your risk tolerance still the same? Regular checkins allow you to adjust and make course corrections when needed.



#### 3. Diversify Your Assets

In any healthy relationship, balance is essential. The same goes for your portfolio. Diversifying your investments spreading them across different asset classes like stocks, bonds, real estate, or Gold—helps mitigate risk and increases the potential for growth. By ensuring that no single investment makes up too much of your portfolio, you create a stronger, more resilient foundation for long-term success.



#### 2.Embrace Patience and Discipline

Like dating, investing requires patience. It's tempting to make rash decisions based on short-term market movements, but often, the best strategy is to stay the course. By avoiding impulsive reactions to temporary fluctuations, you allow your investments to grow steadily over time. Think of it as giving your portfolio the time it needs to blossom—whether that's through reinvested dividends, compound growth, or asset appreciation. Don't panic if the market is not up to your expectation give some time to your investments for long term and see the gain.



#### 4. Adjust as Your Life Changes

Just as a relationship grows and evolves, so too do your financial goals and circumstances. Perhaps you've started a family, bought a home, or received a raise—these changes should be reflected in your portfolio. Regularly revisiting your goals and making adjustments as needed ensures that your investments remain aligned with your current life stage. Whether that means adjusting your risk tolerance, adding new types of investments, or reallocating funds, adaptability is key to keeping your portfolio on track. Increase your health and term plan because your family is growing and more protection is required.



#### 5. Celebrate Your Wins, Learn from Your Losses

In a relationship, it's important to acknowledge the good moments, but also to learn from the challenging ones. Similarly, with investing, take time to recognize when things go right—whether that's hitting a financial milestone or seeing impressive returns. Likewise, don't shy away from losses or mistakes. Use them as opportunities to learn and adjust your strategy. A successful investor, much like a successful partner, understands that growth comes from both achievements and setbacks. Coming out of a bad investments is equally important as sticking with good investment. Its advisable to book your losses well within time to avoid further deterioration of investments.



#### **Conclusion:**

A Long-Term Commitment to Financial Success

Just like dating, building a lasting relationship with your investment portfolio requires effort, attention, and an eye toward the future. By committing to regular check-ins, embracing patience, diversifying your assets, and adjusting as life evolves, you create a portfolio that is well-equipped to grow alongside you. Success in investing, like in relationships, doesn't happen overnight—it's the result of consistent, informed decisions and a long-term approach to nurturing your financial goals.

Whether you're investing time in a partner or in a financial portfolio, the key to long-term success is the same: a commitment to growth, a willingness to adapt, and the patience to let things unfold naturally over time. By treating both your relationships and your investment portfolio with the same care and respect, you'll set yourself up for lasting, meaningful rewards.



# Wealth management strategies for couples





Being a couple we have to manage everything equally and managing finances as a couple can be a fulfilling and rewarding experience, but it does require careful planning and a shared vision. Whether your newlyweds or have been together for years, a solid wealth management strategy can help you both secure your future, achieve your goals, and strengthen your relationship.

Every couple has different financial habits, goals, and challenges. Some may be starting out, while others may already have established careers, homes, and children. Regardless of where you are in your financial journey, the key to success is approaching wealth management as a shared responsibility. A good wealth management strategy takes into account both individual and collective financial goals, creates a sense of partnership, and provides a clear roadmap for the future

### Here's a point-wise strategy that can help you build and manage wealth as a couple, ensuring that you both contribute, collaborate, and succeed together in achieving your financial aspirations.

#### 1. Start with Honest and Open Communication

Financial stress is one of the leading causes of tension in relationships. To avoid conflict and confusion, it's essential to have honest, transparent conversations about money. Both of you should know about each other's financial issues and also the savings. Manage time to discuss your financial downfall as well as your achievement and how you both figure out your spendings and savings. Both of you should have clear about your debts, income and savings. Money can be a sensitive topic, especially if one of you has more financial experience than the other. Be patient, supportive, and work together as a team from the start.

2. Define Your Financial Goals as a Couple A successful wealth management strategy begins with clarity. Both partners need to agree on the goals they are working toward whether it's buying a home, traveling the world, paying off debt, or saving for retirement. You should sit down together and create a list of short-term as well as long-term financial goals you both need to achieve as a couple in coming time. It's important to celebrate the milestones along the way. Whether it's paying off a credit card or reaching a savings target, take time to appreciate each other's efforts and progress.



#### 4. Plan for Life's Big Changes (Life and Health Insurance)

As a couple, planning for life and health insurance isn't just about individual needs; it's about finding solutions that work for both of you, while also considering future plans like children, homeownership, and retirement. It's about securing peace of mind, so you can focus on living and building a future together. Think of life insurance as a form of love and security for your partner. Knowing that your spouse will be financially protected in your absence gives both of you peace of mind. Health insurance can feel overwhelming, but working together and evaluating your options based on each other's medical needs will help ease the decision-making process. Consider factors such as doctor preferences, necessary prescriptions, and anticipated healthcare costs to ensure both of you feel adequately covered.



#### 3. Build an Emergency Fund Together

Life is unpredictable. Job losses, medical emergencies, and unexpected home repairs can all strain your finances. Having an emergency fund in place provides a financial cushion that protects your wealth and your peace of mind. View this fund as a safety net for both of you. Knowing that you're both prepared for the unexpected will help reduce anxiety and strengthen your partnership. Couples should use joint account because it allows both partners to save together for common financial goals such as buying a home, vacationing, or building an emergency fund. This can create a sense of teamwork and shared responsibility. Joint accounts can sometimes offer tax advantages. For instance, when one spouse passes away, the surviving spouse may be able to inherit the funds without paying estate taxes, depending on the account type and local regulations.



5. Review and Adjust Your Strategy Regularly Life changes, and so will your financial situation. Regularly reviewing your wealth management strategy ensures that it remains relevant to your evolving needs and goals. It also gives you both an opportunity to celebrate your progress and adjust your plan if needed. Schedule annual or semiannual financial check-ins to review your budget, savings, investments, and goals. Adjust as necessary to account for any life changes, such as a new job, children, or a major purchase.



#### 6. Joint Will & Estate planning

Estate planning is crucial for ensuring that your assets are managed and distributed according to your wishes when you pass away. For couples, one of the key decisions in estate planning is whether to create a joint will. A joint will is a single legal document that outlines the distribution of both spouses' assets after their deaths, typically with provisions that bind both parties' wishes.

While joint wills are often used by married couples, it's important to understand both their benefits and potential limitations. Here's how a joint will can play a role in estate planning for couples and the advantages it provides. For couples, one of the main benefits of a joint will is simplicity. Instead of each spouse creating a separate will, they can combine their wishes into a single document.



Wealth management as a couple isn't just about numbers—it's about building a strong, united partnership that thrives on shared goals, mutual respect, and effective communication. By following these strategies, you create a roadmap to not only financial success but also a deeper connection with each other. Whether you're just starting out or already have a solid financial foundation, the key to long-term wealth management lies in collaboration and ongoing communication.

Remember, building wealth is a marathon, not a sprint. Every step, no matter how small, brings you closer to achieving your shared dreams and securing the future you both envision. By working together, you can turn your financial goals into reality, one decision at a time.

"The best investment you can make is in yourself." – Warren Buffett

# Financial gifting for your loved ones this Valentine's Day

This Valentine's the best gift you can give your loved ones is financial security which will help them to secure their future if you are not around. Financial gifts express how much we truly care for our loved ones, as the guardian angel of positive change in their lives and adding to their financial freedom that can empower them in the long run. Valentine's Day is a time to celebrate love, affection, and connection with the special people in our lives.

While flowers, chocolates, and dinner dates are traditional gifts, this year, why not go a step further and offer a gift that can secure your loved one's future—financial gifting. Beyond the surface level of typical presents, financial gifting can be a meaningful and lasting way to show your care and help your loved ones build a secure future. Here's how you can think about gifting for long-term security and the options available to make a real impact.



### Here are some worthy financial gifts to consider this Valentine's Day

#### 1. Start SIP for your dream vacation

Dreaming of a getaway to a tropical island, exploring a historic city, or unwinding in a luxurious resort? Making those dreams a reality is possible with a systematic investment plan (SIP). SIP is not just for retirement or wealth building – it can also be an excellent tool for funding your dream vacation. This will not only help you to save money but you will also use that saved money for the happiness of your family.



#### 2 Gift Gold but in smart way

Our traditional way of showing love is gifting gold. gold is passed on to generations and has supported family bonds. Gold commands an emotional value in the hearts of many individuals. It is looked up to as eternal wealth, symbolic of Goddess Lakshmi and also helped in uncertainty. But this Valentine's Day, instead of gifting physical gold (bars, coins, jewellery), present gold the smart way- in the form of Gold ETF (Exchange Traded Funds) or Gold Saving Fund. Gold ETFs are open-ended exchange-traded funds (offered by mutual funds) which track the price of gold, and each unit represents ownership of the gold asset. Each unit of gold in the gold ETF is equal to 1 gram of gold (some mutual fund houses also offer 1 unit at 0.5 gram of gold). On the other hand, A Gold Saving Fund (GSF) is an investment product that allows you to invest in gold through a managed fund, typically through mutual funds. Instead of buying physical gold bars, coins, or jewellery, you invest in units of a fund that holds gold or gold-related assets (such as gold mining stocks or gold-backed securities).

#### 3. Gift of Insurance and security after you

Insurance policies, such as life insurance, can be a valuable gift that secures a loved one's future in case the unexpected happens. Purchasing a life insurance policy in their name ensures that they're financially protected, and you may even help them save on premiums by getting it started early. A permanent life insurance policy can serve as an asset for the future. As the policy builds cash value over time, it can be used to fund major life events like purchasing a home, starting a business, or funding retirement.

#### 4. The Gift of Financial Literacy

One of the most thoughtful and valuable gifts you can give is the gift of knowledge. Financial literacy empowers your loved ones to make informed decisions about their money, investments, and future security. Gifting a well aware financial advisor consultation, can set them up for long-term success. You could also gift a session with a financial advisor who can help them create a strategy for saving, investing, and protecting their wealth. They will help your loved ones in achieving their goals and fulfil them with stress-free life.

#### 5. Create Passive income (SWP)

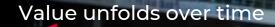
As a housewife, managing finances wisely can play a crucial role in securing a stable future. One effective way to generate passive income is through a Systematic Withdrawal Plan (SWP). Getting regular income on a fixed date to fulfil your monthly expenses is the best gift for house makers. She gives her best to support our family so fulfilling her goals should be our priority.

The right financial gift depends on your loved one's unique needs, interests, and life stage. Whether you want to help them grow wealth, secure their retirement, or invest in their education, there are numerous options for gifting that can have a lasting and meaningful impact. With a little thought and planning, financial gifts can make a difference in your loved one's future, showing that your care extends beyond the present moment and into their long-term security. Choosing the right financial gift can have a meaningful impact, showing your care not only in the present but also in their future.

# NFO

## mahindra

MUTUAL FUND



### Mahindra Manulife Value Fund

(An open-ended equity scheme following a value investment strategy) **New Fund Offer** 

Opens on: February 7, 2025

Closes on: February 21, 2025

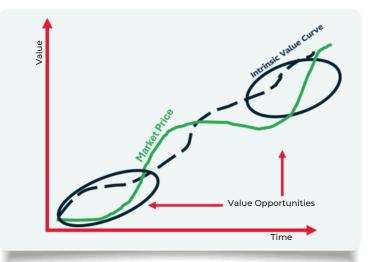
Scheme reopens for continuous sale and repurchase from: March 5, 2025

#### What is Value Investing?

- □ Value investing is about identifying and investing in stocks that are underpriced or are at a discount to their intrinsic value.
- Intrinsic value is the true potential of the stock

### Reasons for a mismatch between Price and Intrinsic value:

- Over-reaction (undue optimism/pessimism)
- Under-attention from the markets
- Temporary/short term issues or shocks that can dissipate over time



Source: Investopedia | The above information is for illustration purpose only.

#### Where can we find Value Opportunities?

#### Markets (Asset Allocation)

- Transitional crisis or uncertainties may create opportunities in the broader markets
- Markets become cheaper, allowing for a potential increase to equity allocation across market caps in portfolio and vice versa.

Source: Investopedia



- Temporary changes such as price shocks in raw materials, international disruptions, government policies, regulatory changes etc.
- These factors may tend to hurt near term profitability and valuations without changing longer term dynamics of the sector



 Onlocking value through restructuring, mergers and acquisitions

# HISTORICAL DATA & CHANGES Jan 2025

INDEX & COMMODITIES	VALUE/PRICE [01 <sup>st</sup> JAN 2025]	VALUE/PRICE [31 <sup>st</sup> JAN 2025]	%CHG
BSE SENSEX	78507.41	77500.57	-1.28
nifty 50	23742.90	23508.40	-0.98
BSE MID CAP	46675.21	43096.45	-7.66
BSE SMALL CAP	55750.06	49958.39	-10.38
GOLD ₹/10GM	76890.00	82077.00	6.74
SLIVER ₹/01KG	87575.00	93922.00	7.24
USD/INR	85.78	86.62	0.97
BRENT CRUDE ₹/BARREL	6172.00	6303.00	2.12

Note : Market Glance is For General Information Only and not meant to serve as a professional guide/investment advice/intended to be an offer or soliciation for the purchase or sale of any financial product or instrument or mutual fund units.



# **Event Corner**

Team Opulence organised multiple financial awareness sessions for Defence personnels



















# Employee of the month





Mr. Aakash Con





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Being intentional about improving your financial situation is the beginning of financial success. Focus on your financial goals and take the necessary action to achieve them. #OPULENCEWEALTH

